

# How KUBRA Scaled Pentesting from PCI Compliance to a Continuous Pentest



## KUBRA was looking for quality pentesters and consistent documentation to help budget and scale security testing

KUBRA is a renowned technology company that provides customer experience solutions for some of the largest utility, insurance, and government organizations in North America. They provide services such as billing and payments, alerts and preference management, mobile apps, and utility mapping solutions, meaning they handle a variety of critical data. As a tech company managing over 1.5 billion transactions annually, KUBRA wanted a pentest partner to ensure all of its data remains protected.

### The Challenges



#### Talent Sourcing

KUBRA found it was often expensive and difficult to retain pentesters before receiving top-notch expertise from the Cobalt Core.



#### Traditional Pentesting

Using outdated methodologies associated with traditional pentesting often led to inconsistencies with findings and reporting.



#### Difficulties Budgeting

KUBRA was looking for quality reporting that would help them more effectively track improvements and properly budget.

### The Results



#### Global Talent Pool

Cobalt provides access to a global pool of nearly 300 pentesters with a variety of backgrounds and talent.



#### Real-Time Findings

Real-time pentest findings are accessible through Cobalt's collaborative, interactive platform.



#### Detailed Documentation

Cobalt allows KUBRA comprehensive, consistent, and standardized documentation and reporting.

"When we first went with Cobalt it was purely for PCI requirements but we were looking to scale our program and pentest on a more continuous basis. Cobalt gave us the ability to pentest on a frequent basis with minimum effort from our teams."



#### Tushar Chandgothia

VP of Information Security and Risk Management

## Key Benefits



Real-time findings



Access to global talent



Consistent reporting

Tushar and his team at KUBRA were looking for a trusted pentest partner that would give them access to top-quality talent and provide detailed reporting to help more effectively track security improvements and budget well.

Cobalt's PtaaS platform bolsters security by discovering vulnerabilities and giving KUBRA the opportunity to act on remediating those areas of weakness in real-time. Security teams can stay ahead of fixing issues as they arise instead of waiting until the test is complete, and sharing key takeaways with stakeholders is a breeze.

KUBRA came to Cobalt for a single pentest but quickly realized the potential to nurture and expand their entire security testing program. As a result, they've hardened their security posture with a security chaos engineering mentality of frequent testing that builds resilience.

**"We went to Cobalt for a single pentest but we loved the process and results, so we continue to go back - Cobalt saves us time and provides us with quality results on a consistent basis."**

**TUSHAR CHANDGOTHIA** - VP of Information Security and Risk Management

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